

## Message Text

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DRAFTED BY S/CCT: JBROWNE:NH  
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O 101332Z MAY 74  
FM SECSTATE WASHDC  
TO AMEMBASSY OTTAWA IMMEDIATE  
INFO AMCONSUL MONTREAL IMMEDIATE

C O N F I D E N T I A L STATE 096940

E.O. 11652: GDS  
TAGS: PINS  
SUBJECT: TRAVEL OF ELEANOR WAINSTEIN

REFS: A. STATE 082679; B. OTTAWA 01241; C. STATE 023142  
AND D. STATE A-6840

1. ON MAY 6 DEPTOFF JEFF BROWNE (S/CCT) DISCUSSED POSSIBLE  
WAINSTEIN TRAVEL WITH GEORGE SEYMOUR, CANADIAN COUNSELOR,  
MAKING THE FOLLOWING POINTS:

-- RAND STUDY FOCUSES ON HOSTAGE SITUATIONS, EMPHASIZ-  
ING INTERRELATIONSHIP BETWEEN HOSTAGE AND TERRORIST AND  
ROLES OF GOVERNMENTS AND TERRORISTS DURING SUCH EVENTS. IN  
BROADER CONTEXT, STUDY EXAMINES CURRENT U.S. POLICY AND  
PAST POLICIES OF OTHER GOVERNMENTS WHICH EXPERIENCE TER-  
RORISM TO DETERMINE BEST MEANS OF SAVING LIVES AND PRE-  
VENTING TERRORIST ATTACKS. THE STUDY DOES NOT REPEAT NOT  
FOCUS ON DOMESTIC POLITICAL ASPECTS OF TERRORIST EVENTS  
BUT RATHER IN THE LESSONS LEARNED FROM THEM AND CHANGES  
BROUGHT ABOUT IN POLICY BECAUSE OF EVENTS.

-- CURRENT CLASSIFICATION OF THE STUDY IS SECRET.  
WAINSTEIN HAS TOP SECRET USG CLEARANCE. SIGNIFICANT POR-  
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TIONS OF STUDY WILL BE EDITED AND DISSEMINATED ON WIDER

BASIS IN USG AND TO A FEW FOREIGN COUNTRIES. ANY INFO  
GIVEN BY CANADIAN OFFICIALS WILL BE KEPT IN STRICTEST

CONFIDENCE AND ONLY REFLECTED ON NON-ATTRIBUTABLE BASIS  
IN SANITIZED VERSION OF PAPER.

-- WAINSTEIN INTERESTED IN TALKING BOTH TO CANADIAN  
AND AMERICAN OFFICIALS IN CANADA EMPHASIZING, OF COURSE,  
THOSE WHO WERE INVOLVED IN PREVIOUS EVENTS OR WHO CUR-  
RENTLY WORK ON TERRORIST MATTERS.

2. FOLLOWING QUESTIONS SUBMITTED TO SEYMOUR:

QUESTIONS FOR CANADIAN AND U.S. OFFICIALS:

A. WHAT IS CANADIAN (U.S.) POLICY IN EVENT ONE OF  
THEIR DIPLOMATS KIDNAPPED? SPECIFY MEANING OF  
RANSOM, LIMITS OF NEGOTIATION, LIMITS OF COMMUNI-  
CATION.

B. IS THIS THE ANNOUNCED POLICY? IS IT A POSTURE  
OR A REALITY?

C. WHAT OBJECTIVES ARE SERVED BY THE POLICY? IS IT  
ANNOUNCED JUST TO DETER?

D. WHAT DO THEY THINK THE CANADIAN (U.S.) POLICY  
SHOULD BE?

E. DO THEY ATTRIBUTE TO POLICY THE FACT THAT THERE  
HAVE BEEN NO RECENT CASES OF KIDNAPPING OF  
CANADIAN DIPLOMATS OR OF DIPLOMATS FROM OTHER  
COUNTRIES IN CANADA?

QUESTIONS FOR CANADIAN OFFICIALS:

A. POLICY:

(1) WHAT WAS CANADA'S POLICY BEFORE CROSS WAS  
KIDNAPPED? WAS IT ANNOUNCED? WERE KIDNAP-  
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PERS AWARE OF IT?

(2) DID CANADA CHANGE ITS POLICY TOWARD DIPLOMA-  
TIC KIDNAPPINGS AS A RESULT OF THE CROSS  
CASE? AS RESULT OF ANY OTHER PARTICULAR  
KIDNAPPING?

B. BARGAINING:

(1) WHAT IS THE CANADIAN APPROACH TO BARGAINING?  
IN ABSTRACT SENSE AND IN SPECIFIC CASES?

(2) WHEN A DIPLOMAT IS TAKEN HOSTAGE THE TERRORISTS HAVE THE EDGE, SO SITUATION IS ONE-SIDED. WHAT IS YOUR APPROACH? WHAT DO YOU DO TO MAKE IT TWO-SIDED? KEEP ASKING FOR PROOF HE IS ALIVE, FOR INSTANCE?

(3) HAVE THEY DEVELOPED ANY OTHER TACTICS TO ACCOMPANY BARGAINING (E.G., STALLING)?

C. PROCEDURES:

(1) HOW ARE CANADIAN DIPLOMATS BRIEFED BEFORE GOING ABROAD ON THE SUBJECT? HOW ARE THEIR FAMILIES BRIEFED?

(2) DOES TRAINING DIFFER FOR DIPLOMATS GOING TO DIFFERENT COUNTRIES?

(3) ARE THERE ANY SET PROCEDURES TO BE FOLLOWED IN THE EVENT OF A KIDNAPPING IN CANADA? IN CANADIAN DIPLOMATIC POSTS ABROAD?

D. CROSS CASE:

(1) HOW MUCH OF A FACTOR WAS THE BRITISH GOVERNMENT IN THE DECISIONS MADE ABOUT CROSS?

(2) IF THE BRITISH GOVERNMENT HAD ATTEMPTED TO LEAN ON THE CANADIANS IN THAT CASE, WOULD CONFIDENTIAL

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THEY HAVE HAD ANY AFFECT?

(3) HOW DID THE MONTREAL SOLUTION BEGIN? ANY PRECEDENT FOR IT?

(4) MONTREAL SOLUTION BASED ON TRUST IN THE GOVERNMENT'S CARRYING OUT THEIR SIDE OF THE BARGAIN. WOULDN'T THE FACT THAT THEY HADN'T FOLLOWED THROUGH BEEN MORE OF A DETERRENT?

3. IN ADDITION, WAINSTEIN WOULD LIKE ANSWERS FROM U.S. OFFICIALS ON FOLLOWING QUESTIONS:

QUESTIONS FOR U.S. OFFICIALS:

A. WHAT IN THEIR OPINION WOULD CANADIAN POLICY BE  
IN THE CASE OF A U.S. DIPLOMAT?

B. HOW MUCH INFLUENCE DO THEY THINK WE WOULD HAVE  
OVER THE CANADIAN POLICY IF CANADA WANTED ONE  
THING AND WE ANOTHER?

C. IF THERE WERE A KIDNAPPING IN CANADA OF A U.S.  
DIPLOMAT BUT DEMANDS WERE MADE ON A THIRD COUNTRY,  
WOULD CANADA PERMIT THAT COUNTRY TO PARTICIPATE  
IN THE BARGAINING?

FOR EMBASSY SECURITY OFFICIALS:

A. WHAT IS THE LEVEL OF SECURITY IN THE EMBASSY?

B. DO THEY THINK THAT SECURITY MEASURES DETERRED  
KIDNAPPINGS? HAVE THEY DISPLACED THE THREAT ON  
OTHER NATIONALITIES OR TO OTHER AREAS (E.G.,  
JACKSON CASE)?

4. DUE TO GENERAL NATURE OF QUESTIONS, WAINSTEIN WOULD  
LIKE TO HAVE CHANCE FOR FOLLOWUP, MORE SPECIFIC, ORAL  
QUESTIONS. RAND HAS USED THIS TECHNIQUE SUCCESSFULLY  
DURING VISITS IN LATIN AMERICA AND MIDDLE EAST. IT IS  
DESIRABLE THAT WAINSTEIN TRAVEL TO CANADA FOR 3-4 DAYS FOR  
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SIMILAR PURPOSE, PREFERABLY BEFORE END OF MONTH SINCE PRO-  
JECT IS NEARING COMPLETION.

5. ABOVE IS FOR EMBASSY INFORMATION SHOULD EXTAFF RAISE  
MATTER AGAIN OR IF EMBASSY WISHES RAISE IT. ALL OF THE  
FOREGOING, EXCEPT QUESTIONS FOR US OFFICIALS, HAS BEEN  
DISCUSSED WITH CANADIAN EMBASSY, WHICH HAS CONVEYED IT TO  
EXTAFF AND WHICH HAS AGREED TO FOLLOW UP. RUSH

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## Message Attributes

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**TAGS:** PINS, CA, (WAINSTEIN, ELEANOR)  
**To:** OTTAWA  
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